

Headquarters Blomberg | with immediate effect

# Key Account Manager Ukraine (m/f/x)



Customer service is your passion and you also love to work independently as a team player?

## We hope for peace in Ukraine soon and would like to offer refugees a chance.

We are therefore looking for a Key Account Manager (m/f/d) with a focus on Ukraine to support our national and international customers. The initial place of work is Germany, with the prospect of a move to Ukraine.

### Your responsibilities:

- Carrying out market and competition analyses
- Establishing customer and supplier contacts
- Independent support and technical advice for national and international customers as well as acquisition of new customers
- Product presentations and trainings at our customers
- Coordinating preparation of quotations and order processing with the office staff
- Planning and implementation of projects and cross-selling measures in the assigned sales area

### We offer you:

- Great creative and implementation opportunities, short decision-making paths in a **family-owned company** geared towards **sustainable growth and success**
- A company that supplies the industries and **megatrends of the future**, such as e-mobility, renewable energies and grid infrastructure
- Possibility of mobile working
- Flexible working hours
- Ergonomic workstations, height-adjustable desks
- Supplementary accident insurance, also for private use
- Individual training
- Anniversary payments
- Employee coachings
- Bike leasing

### Your profile:

- Successfully completed studies with economic or technical specialization or otherwise acquired knowledge in the required field.
- Several years of experience in working with industrial customers; preferably with sales experience and good technical understanding.
- Very good knowledge of written and spoken English, good knowledge of German is a plus.
- Independent working style with a strong customer and results orientation.
- Communication and decision-making skills.
- Willingness to travel internationally for several days and later to work permanently on site in Ukraine.

The training will mainly take place at our headquarters in Blomberg, Lippe district. Later, the job can also be performed from the home office until a possible transfer to Ukraine.

### Interest

If you are interested in this job, please send your informative, written application documents with details of your salary expectations to Mr. Ralf Schäfer, e-mail: [karriere@synflex.de](mailto:karriere@synflex.de).

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